

# Recruitment

Managing and attracting the best talent







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49% of candidates refused a job offer due to a bad recruitment experience (1).

01

### Recruitment

### data

Source: 1, 2, 3 PwC 10.000 respuestas Source: 4 LinkedIn (BBDD LinkedIn) 72% of candidates need to understand the company culture before accepting a job offer (2).

72%

56%

56% of candidates would not recommend a company following a bad experience during the recruitment process (3).

68% of HR manage<mark>rs say that improving their recruitment technology is among their top priorities for the next 5 years (4).</mark>

68%





02

The importance of Recruitment Software









### 03

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## The Kenjo solution



# Bird-eye recruiting info

#### Visualise the most important information in the main panel.

Review the new candidates that have applied for each opening.

See your colleagues' comments about the candidates in "My conversations".

Effortlessly manage your daily tasks using checklist system.



### Explore all job openings

## Review detailed information for each job title

See the status of job openings.

Filter the openings to suit your needs (by department, city, office).

See how many candidates are available for each position.

	KENJO Recruiting	Overview Job openings Cand	lidates Tale	ent pools		
	HIDE FILTERS					G
	VIEWS	JOB TITLE	COMPANY	OFFICE	DEPARTMENT	HIRING TEAM
命	O All	Marketing Manager	Kenjo	Madrid	Marketing	🚯 🔇
22 22 23 24 24 24 24 24 24 24 24 24 24	+ SAVE VIEW	Content Manager	Kenjo	Madrid	Marketing	🚯 🔇
=	Search Q	Marketing SEO Specialist	Kenjo	Madrid	Marketing	🚯 🔇
*	Yours / All 🗸 🗸	Brand Designer	Kenjo	Madrid	Marketing	🚯 🔇
⊡ -≁	Status 🗸	Account Executive	Kenjo	Madrid	Sales	
њ	Office ~	People Management Advisor	Kenjo	Madrid	Sales	<b>(</b> ) <b>(</b> )
Ń	Department 🗸	Regional Sales Manager	Kenjo	Madrid	Sales	
©	Job opening type ∨	Sales Director	Kenjo	Madrid	Sales	

### Job portal multiposting

## Connect with hundreds of hiring platforms.

Advertise your vacancies on leading job portals.

Maximise your chances of attracting the best talent.

Use Kenjo's extension for Chrome to synchronise candidate information directly with LinkedIn.

Job opening	Pipeline	Configuration					
1arketing Mar	nager • Active	•					Show to agenci
otal: 5 candidates	Created: 463 da	ays ago Hiring t	team: 🌖 🧐 🗿				
OB DETAILS	APPLICATION F	ORM HIRING	TEAM P	ROMOTE			
ountry Linke		<b>inde</b> one searc	ch. all jobs.	Min days		glass	
<b>Linke</b> Job portal	d in ©	Job portal	ch. all jobs.	<b>D</b> glass Job portal	sdoor≞ ĵ	Job portal	0
Linke Job portal PRICE FREE	d in DAYS 30	Job portal PRICE	ch. all jobs.	<b>Dglass</b> Job portal PRICE 211.95€	sdoor~ () DAYS 30	Job portal PRICE 211.95€	DAYS 30
Linke Job portal PRICE	d in DAYS 30	Job portal PRICE	ch. all jobs.	Job portal PRICE	sdoor~ () DAYS 30	Job portal PRICE	DAYS 30

### **Pipeline stages**

### Organise your hiring processes visually.

See each candidate's score.

Customise the stages of your hiring process.

Automate communications for each status change.



# Enrich your candidate profile

## All your employee data clearly organised.

Store all your candidate information in the CRM.

View the candidate's assessment through their overall skills score and through comments from recruiters.

Centralise all your email communications with the candidate through our platform.

Add internal comments with your colleagues.

Candidate Marketing Manage	r	🕂 AS:
Anna Freytag Stage: • Applied ACCOUNT EXECUTIVE	95% POTENTIAL REVIEW MOVE SCORE	Other candidates        ←       →       THIS STAGE     AL       Name     Stage     Fit
OVERVIEW SCORECARDS	E-MAILS TASKS ACTIVITY FEED	Anna Freytag Applied 50%
High potential Referral	Last name	Niklas Schmitz • Applied 66%
Anna	Freytag	Roberta Schneider   Job offer  91%
<sup>Email</sup> anna.freytag@gmail.com 	06789 97 30 86	Lothar Franzine Hired 90%
Career site	✓ Source	Discussion TEAM PRIVA
Communication consent given		Write a comment
Salary expectation	✓ Speaks German	POST
European citizen		John S. Hamilton on Anna Freytag 1 day ag
	*	

#### **Task Management**

## Manage candidate-related tasks with ease.

Create and follow up on your tasks.

Assign or modify who's responsible for each task.

Browse "other candidates" to see different applicants in detail.

And it doesn't end with recruitment. Organise your tasks to create the best possible onboarding experience.



### Rating Scorecards system

## Select candidates based on objective data.

Create and customise competencies and categories.

Assess the candidates' competencies.

Add quality results-based feedback.

Use objective assessment criteria to select candidates.



### Activity feed log

## Don't lose information along the way.

Store information for each employee.

Consult the activity log of colleagues involved in the selection process.

Avoid mistakes and save time by checking the "Activity feed".



### Building talent pools\*

#### Store you candidates information for future openings.

Keep all your candidates data in an organised database.

Tag your favourite candidates.

Create new categories according to your needs.

\*GDPR compliant.



#### Shoutouts

#### Welcome your talent!

Engage with new employees through personalised messages.

Give your colleagues visibility about new hires.

Create a culture based on transparency.

#### (i) KENJO Q 🌘 Meetings Home Overview Goals Nicolás Martínez David López <CEO> € . A day ago 2 days ago 🕥 ➡ Today we learned that Kenjo is in the TOP 50 fastest growing startups in Germany out of a total of 16,000 ŵ startups according to the study conducted by GlassDollar in October and previously conducted by Business Insider. 80 🔍 Congratulations to all the Kenjo team and thanks to all the clients for their confidence. Anna from Customer Success 🙏 We continue working on the transformation of Human Resources "because humans are more than Ĉ Anna, a big welcome you to the resources". Customer Success team!!! ₽ Very happy to have you here. 1 video < 1/3 > 3 images Ö 💜 23 😐 51 😅<sup>+</sup> 💗 23 🙂 51 👍 99 😅<sup>+</sup> -^-SEE ALL Who's away Work anniversaries My attendance uh. Ń TODAY DECEMBER 0 • 09:00 $\odot$ JANUARY TOMORROW A 愆 Click on the button below to start the count of your shift SATURDAY, DECEMBER 12, 2020 FEBRUARY





#### Customers who trust in us

We have helped more than 1000 companies to improve their recruiting processes













### Get in touch

Want to learn more about Kenjo's HR software solution? Then <u>book a demo with</u> <u>our team of experts now</u> or <u>test Kenjo today for 14 days free of charge</u>.





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